

100 Fastest-Growing Private Companies

(Ranked by percentage net revenue growth, FY2003 - FY2005*)

Rank	Prior	Company Address Phone/fax Web site	Percent growth	Net revenue: FY 2005 FY 2004 FY 2003	Staff: 2005 2004 2003	Profit margin	Startup funding/ Year est.	Business description	Top executive
1	NL	Accolo Inc. 1100 Larkspur Landing Circle, Ste. 108, Larkspur 94939 (415) 785-7833/(415) 329-1776 www.accolo.com	1,464.2%	\$3,128,779 \$1,467,238 \$200,027	24 9 3	0-5%	\$750,000 2000	Recruiting services	John Younger CEO
2	NL	StubHub Inc. 55 Second St., Ste. 300, San Francisco 94105 (415) 222-8400/(415) 222-8550 www.stubhub.com	1,090.8%	\$47,193,739 \$16,192,498 \$3,963,215	220 87 35	NR	\$600,000 2000	Online ticket marketplace	Jeff Fuhr CEO
3	NL	Essai Inc. 48580 Kato Road, Fremont (510) 580-1700/(510) 580-1810 www.essai.com	1,034.8%	\$6,355,572 \$4,256,261 \$560,040	45 25 10	5-10%	\$1,000,000 2003	Electrical engineering	Nasser Barabi CEO
4	1	VCOM Solutions Inc. 12657 Alcosta Blvd. Ste. 418, San Ramon 94583 (925) 415-8747/(925) 415-8767 www.vcomsolutions.com	648.6%	\$12,781,634 \$9,869,139 \$1,707,398	31 29 15	NR	\$250,000 2001	Telecommunications expense management consulting	Gary Storm CEO
5	14	Bayside Solutions Inc. 6160 Stoneridge Mall Road, Ste. 320, Pleasanton 94588 (925) 460-8270/(925) 460-8278 www.baysidesolutions.com	576.9%	\$17,827,586 \$5,922,399 \$2,633,690	45 15 6	NR	\$600,000 2001	Staffing services	Robert Klotz CEO
6	NL	Doyle Construction Inc. 962 Hamilton Ave., Menlo Park 94025 (650) 463-6100/(650) 463-5101 www.doyleconstruction.com	559.8%	\$7,152,433 \$3,044,432 \$1,084,042	17 15 10	0-5%	\$5,000 2002	Commercial construction	David Doyle CEO
7	NL	BenefitStreet Inc. 2420 Camino Ramon, Ste. 208, San Ramon 94583 (925) 831-0800/(925) 831-0833 www.benefitstreet.com	470.0%	\$17,602,890 \$6,291,051 \$3,088,374	220 140 55	Loss	NR 1993	Financial and group benefits administration	Jim Drury CEO
8	NL	Retail West Inc. 2034 Union St., San Francisco 94123 (415) 292-7200/(415) 755-1858 www.retailwestinc.com	425.2%	\$2,673,486 \$1,378,097 \$509,038	13 8 4	25%+	\$65,000 2003	Retail real estate brokerage	Matt Holmes Principal
9	NL	Intelliswift Software Inc. 3155 Kearney St., Ste. 120, Fremont 94538 (510) 490-9240/(510) 490-9246 www.intelliswift.com	366.9%	\$11,392,406 \$6,378,306 \$2,439,954	104 59 31	0-5%	\$60,000 2001	Systems integration, software development and consulting	Pat Patel President
10	NL	Yipes Enterprise Services Inc. 114 Sansome St., San Francisco 94104 (415) 901-2000/(415) 901-2201 www.yipes.com	298.1%	\$26,352,000 \$18,520,000 \$6,620,000	106 95 105	Loss	\$27,200,000 2002	Global ethernet services	John Scanlon CEO
11	NL	Xantrion 651 20th St., First floor, Oakland 94612 (510) 272-4701/(510) 763-0342 www.xantrion.com	269.6%	\$2,415,812 \$1,623,965 \$653,632	13 10 6	0-5%	\$6,000 2000	Computer network consulting	Anne Bisagno President
12	NL	Method Products Inc. 637 Commercial St., Ste. 300, San Francisco 94111 (415) 568-4600/(415) 568-4692 www.methodhome.com	266.9%	\$3,823,250 \$1,821,088 \$9,218,445	39 26 17	0-5%	\$19,000,000 2001	Home and personal care products	Alastair Downard CEO
13	NL	Clear Ink 741 Allison Way, Berkeley 94710 (510) 549-4200/(510) 549-4205 www.clearink.com	250.8%	\$5,334,970 \$2,077,555 \$1,521,000	35 17 13	0-5%	NR 2001	Digital marketing	David Burk CEO
14	NL	Kinetic Search Inc. 2807 7th St., Ste. C, Berkeley 94710 (510) 649-2000/(510) 649-1187 www.kineticsearch.com	248.4%	\$1,651,177 \$900,741 \$473,876	10 6 3	Over 25%	\$1,000 1997	On-site recruiters and HR support staff	Jean Rivera Spagnoli President
15	16	Merador 119 Newton Drive, Burlingame 94010 (877) 411-5300/(650) 240-0250 www.merador.com	245.7%	\$6,607,333 \$2,711,779 \$1,911,072	25 11 6	6 to 10%	\$25,000 2001	Consulting, corporate performance management	Greg Herrera Managing partner
16	20	CVPartners Inc. 444 Spear St., Ste. 213, San Francisco 94116 (415) 543-8600/(877) 590-8286 www.cvpartnersinc.com	244.0%	\$24,577,668 \$14,816,911 \$7,143,728	215 151 80	16-25%	\$250,000 2001	Financial recruitment	Kent Gray President
17	25	Bakken Creative Co. 801 Clay St., Oakland 94607 (510) 452-8200/(510) 540-8269 www.bakkencreativeco.com	242.0%	\$771,307 \$660,277 \$225,507	9 7 6	16-25%	\$20,000 1999	Advertising and design agency	Aaron Bakken Principal
18	7	EVault Inc. 6121 Hollis St., Ste. 2, Emeryville 94608 (510) 903-7100/(510) 903-7200	241.5%	\$23,943,194 \$15,028,290 \$7,225,200	158 115 115	NR	\$24,000,000 1997	Data backup and recovery	Philip Gilmour CEO
19	2	CoolSystems Inc. 2201 Dwight Way, Berkeley 94704 (510) 559-3940/(510) 559-9402 www.gameready.com	241.2%	\$5,975,339 \$4,093,660 \$1,751,232	30 16 14	Loss	\$500,500 1998	Accelerated injury recovery systems	Tom Oliver CEO
20	15	The Reiser Group 3201 Danville Blvd., Ste. 295, Alamo 94507 (925) 314-9800/(925) 314-9888 www.reisergroup.com	241.0%	\$9,012,818 \$4,211,330 \$2,642,987	70 35 26	NR	\$5,000 1999	Outsourced sales and marketing for homebuilders	Thomas Reiser CEO
21	NL	Geopetro Resources Co. <small>OTC: GPCC/N</small> One Maritime Plaza, Ste. 700, San Francisco 94111 (415) 398-8186/(415) 398-9227 www.geopetro.com	225.2%	\$7,975,990 \$5,825,072 \$2,452,648	9 NR NR	NR	NR 1994	Oil and gas company	Stuart Doshi CEO
22	NL	Tucker Technology Inc. 300 Frank Ogawa Plaza, 2nd floor, Oakland 94612 (510) 836-0422/(510) 836-2625 www.tuckertech.com	214.7%	\$6,849,801 \$1,612,223 \$2,176,513	205 15 15	6-10%	\$10,000 1995	Telecommunications & electrical services	Frank Tucker President
23	42	PsPrint.com 2861 Mandela Parkway, Emeryville 94608 (510) 444-3933/ www.psprint.com	209.1%	\$16,778,123 \$12,334,680 \$5,427,911	125 90 60	6-10%	\$50,000 1990	Online printing (postcards, business cards, posters, etc.)	Frank Young CEO
24	24	Headsets.com Inc. 1 Daniel Burnham Court, Ste. 400C, San Francisco 94109 (800) 432-3738/(800) 457-0467 www.headsets.com	206.3%	\$31,850,935 \$17,718,714 \$10,399,314	51 37 20	NR	\$40,000 1998	Electronic headsets and accessories	Mike Faith CEO
25	NL	LoopNet Inc. <small>NASDAQ: LOOP</small> 185 Berry St., Ste. 4000, San Francisco 94107 (415) 243-4200/(415) 764-1822 www.loopnet.com	195.6%	\$30,977,000 \$17,036,000 \$10,480,000	NR NR NR	NR	NR 1995	Online commercial real estate	Richard Boyle CEO

This List includes privately-held companies headquartered in Alameda, Contra Costa, Marin, San Francisco and San Mateo counties, and the city of Palo Alto. NL = Not listed, NR = Not reported.
*Net revenue = revenue less deductions for returns and allowances or credits, when applicable. Companies considered for this list must meet the following criteria: 1) Headquartered in the Bay Area;
2) Net revenue of greater than \$200,000 in FY 2003; 3) Independent, privately-held corporation, proprietorship or partnership (not a subsidiary or division) through fiscal year 2005. Companies listed with a ticker symbol went public in fiscal 2006. PricewaterhouseCoopers was provided financial documentation by each of the companies in order to verify revenue figures.

¹In June 2006, Genworth Financial (NYSE:GNW) announced plans to acquire AssatMark. ²Number reflective of full-time employees as of April 2006.

Ranking based on percentage net revenue growth from FY2003 - FY2005.

Researched by Kayla Platt